



MDP Calendar for 2011-12

Sl. No.	Code	Program Title	Program Director(s)	# Days	Schedule	Fees* (Rs)	Location
1	FM01NT01	Management of Financial Services	Dr. Nalini Prava Tripathy	3	Negotiable	15000	Negotiable
2	FM02NS01	Finance for Medical Professionals	Dr. N. Sivasankaran + Dr. Sarvanan	3	Negotiable	15000	Shillong
3	FM03NS02	Financial Skills for Non-Finance Professional	Dr. N. Sivasankaran + Dr. Sarvanan + Dr. Nalini Prava Tripathy	3	Negotiable	15000	Guwahati
4	FM04SV01	Data Analytics Through SPSS	Dr. Sarvanan	3	Negotiable	15000	Negotiable
5	GM01SK01	Advanced Management Program (Summer School of 2012) Registration Form	Dr. S K Majumdar	40	4th April to 29th May 2012	2,40,000	Shillong
6	GM02SK02	30 Hrs Certificate Course in Contemporary Management for Defence Personnel	Dr. S K Majumdar	5	Negotiable	30000	Shillong
7	GM03SK03	Management of Micro, Small and Medium Enterprises (MSME)	Dr. S. K. Majumdar	3	Negotiable	15000	Guwahati
8	HR01SM01	Self Develop for Global Managers	Dr. Sanjoy Mukherji	2	Negotiable	10000	Guwahati
9	HR02RD01	Talent Management	Dr. Rohit Dwivedi	2	19-20 Dec' 2011	10000	Shillong
10	HR03RD02	Certificate Program in Occupational Testing and Assessment	Dr. Rohit Dwivedi	5	Negotiable	50000	Negotiable
11	HR04SM02	Stress Management in High Performing Organizations	Dr. Sanjoy Mukherji	3	Negotiable	15000	Negotiable
12	IS01BR01	Business Intelligence using MS Office	Dr. B Roy Choudhury	2	16-17 Feb 2012	10000	Shillong
13	LD01SK04	Zen and Art of Executive Leadership	Dr. S K Majumdar	2	11-12 July 2011	12000	Shillong
14	LD02DK01	Management and Leadership Paradigm in Government Enterprises	Dr. D. K. Agrawal	5	Negotiable	25000	Negotiable
15	MM01SS01	Managing Field Sales Force	Dr. S Shajahan	3	Negotiable	20000	Negotiable
16	MM02SS02	Managing Profitable Customers	Dr. S Shajahan	2	Negotiable	10000	Negotiable

17	MM03DK02	Sales and Distribution Management	Dr. D. K. Agrawal	3	Negotiable	15000	Negotiable
18	MM04DK03	Managing Logistics & Supply Chain for Enhancing Value	Dr. D. K. Agrawal	2	Negotiable	10000	Negotiable
19	MM05TG01	Rural Marketing	Dr. Tapas Kumar Giri	2	Negotiable	10000	Guwahati
20	OM01SK05	Project Management	Dr. S K Majumdar	4	Negotiable	24000	Negotiable
21	OM02SK06	Total Quality Management	Dr. S. K. Majumdar	2	Negotiable	10000	Kolkata
22	OM03SP01	Improving Business Process	Dr. Shankar Purbey	2	Negotiable	10000	Shillong
23	OM04SR01	Data Analysis for Decision Making	Mr. Santosh Kumar Prusty	2	Negotiable	10000	Shillong
24	OM05RJ01	Supply Chain Management	Dr. Rohit Joshi	4	Negotiable	24000	Negotiable
25	OM06SK07	Business Process Reengineering and Change Management	Dr. S K Majumdar	3	27-29 Dec' 2011	15000	Kolkata
26	SD01TG01	Environment Management	Dr. Tapas Kumar Giri	2	Negotiable	10000	Negotiable
27	SD02SK08	Green Management: Challenges and Way Forward	Dr. S K Majumdar	2	Negotiable	10000	Negotiable
28	SD03TG03	Eco-Tourism	Dr. S. K. Majumdar + Dr. Tapas Giri	2	Negotiable	10000	Shillong
29	OMRJ02	Six Sigma and Lean Thinking	Dr. Rohit Joshi	2	Negotiable	12000	Negotiable
30	SM01SK09	Citizen Centric Urban Governance: Value Delivery Strategy	Dr. S K Majumdar	2	Negotiable	15000	Kolkata
31	SM02SK10	Strategic Leadership	Dr. S K Majumdar	3	Negotiable	20000	Negotiable

*** Fees Excluding Food and Lodging Charges; Negotiable = Subject to Mutual Convenience; Discuss with MDP Chair : smz@iimshillong.in**

Area Code: FM = Financial Management; GM = General Management; HR = Human Resource; IS = Information Systems; LD = Leadership Development; MM = Marketing Management; OM = Operations Management; SD = Sustainable Development; SM = Strategic Management



Rajiv Gandhi
Indian Institute of Management
Shillong

Management Development Programme
Application Form

Programme Title: _____

Commences on: _____ Concludes on: _____

(dd/mm/yyyy)

(dd/mm/yyyy)

Participant Name: _____

(IN BLOCK LETTERS)

Gender: _____ Date of Birth: _____

(dd/mm/yyyy)

Permanent Address: _____

Occupational Profile: _____

Organisation Name: _____

Designation: _____ Total Years of Service: _____

Organisation Address: _____

Mobile No.: _____ Landline No.: _____

Email: _____

Highest Educational Qualification: _____

Participant's Signature

Date:

Demand Draft No. _____ Amount (Rs.) _____ Bank _____

*(All demand draft will be in favour of "Rajiv Gandhi Indian Institute of Management"
payable at Shillong)*